



**MONTGOMERY COUNTY OFFICE OF
BUSINESS RELATIONS AND COMPLIANCE**

**MINORITY, FEMALE, AND DISABLED PERSONS (MFD)
PROGRAM**

ANNUAL REPORT

FISCAL YEAR 2010

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MONTGOMERY COUNTY OFFICE OF BUSINESS RELATIONS AND COMPLIANCE

SECTION I

MFD PROCUREMENT PARTICIPATION REPORT

FISCAL YEAR 2010

Comparison of MFD Contract Activity: FY 09 and FY 10

Fiscal Year	Total Dollar Value of Awards*	Total Dollar Value of MFD Awards	Total Number of Awards	Total Number of Awards to MFD	Percent of Total Dollars to MFD	Percent of Number of Awards to MFD
FY 10	\$581,711,209	\$90,735,536	5041	1337	15.60%	26.52%
FY 09	\$732,226,628	\$91,993,141	5,887	1,485	12.56%	25.23%

MFD Contract Activity Summary by Procurement Category, FY 10

Procurement Category	Total Dollar Value of Awards*	Total Dollar Value of MFD Awards	Total Number of Awards	Total Number of Awards to MFD	Percent of Total Dollars to MFD	Percent of Number of Awards to MFD
Professional Services	\$323,537,486	\$26,955,652	1643	491	8.33%	29.88%
Nonprofessional Services	\$147,468,560	\$36,859,232	2201	597	24.99%	27.12%
Goods	\$30,435,140	\$2,309,851	1003	138	7.59%	13.75%
Construction	\$80,270,023	\$24,610,801	194	111	30.66%	57.21%

*Awards subject to MFD goal.

Dollar Value to MFD Firms By Group, FY 10

Professional Services

Total Dollars Subject to Goal: \$323,537,486 Total Actions: 1,643

Group	Total Dollar Award to MFD Group*	Percent of Total Dollars Subject to Goal	Total Number of Actions to MFD Group	Percent of Total Actions by MFD Group	MFD Goals by Group*
African American	\$6,920,771	2.14%	140	8.52%	-
Hispanic American	\$1,080,479	0.33%	44	2.67%	-
Asian American	\$14,746,958	4.56%	170	10.34%	-
Native American	\$0	0%	1	0.05%	-
Female	\$3,995,689	1.24%	131	7.97%	10.00%
Disabled	\$211,755	0.07%	6	0.36%	0.75%
Total	\$26,955,652	8.33%	491	29.88%	10.75%

Nonprofessional Services

Total Dollars Subject to Goal: \$147,468,560 Total Actions: 2,201

Group	Total Dollar Award to MFD Group*	Percent of Total Dollars Subject to Goal	Total Number of Actions to MFD Group	Percent of Total Actions by MFD Group	MFD Goals by Group*
African American	\$12,780,664	8.67%	176	7.99%	-
Hispanic American	\$11,672,745	7.92%	156	7.08%	-
Asian American	\$2,341,710	1.59%	39	1.77	-
Native American	\$0	0%	1	0.04%	1.00%
Female	\$10,064,113	6.82%	225	10.22%	12.00%
Disabled	\$0	0%	0	0%	0.75%
Total	\$36,859,232	24.99%	597	27.12%	13.75%

* Goals subject to FY 10 utilization.

Dollar Value to MFD Firms By Group, FY 10

Goods

Total Dollars Subject to Goal: \$30,435,140 Total Actions: 1,003

Group	Total Dollar Award to MFD Group*	Percent of Total Dollars Subject to Goal	Total Number of Actions to MFD Group	Percent of Total Actions by MFD Group	MFD Goals by Group*
African American	\$1,189,424	3.91%	46	4.58%	-
Hispanic American	\$15,563	0.05%	2	0.19%	-
Asian American	\$358,411	1.18%	53	5.28%	3.00%
Native American	\$0	0%	1	0.07%	1.00%
Female	\$727,353	2.39%	36	3.58%	11.00%
Disabled	\$19,100	0.06%	1	0.09%	.75%
Total	\$2,309,851	7.59%	138	13.75%	15.75%

Construction

Total Dollars Subject to Goal: \$80,270,023 Total Actions: 194

Group	Total Dollar Award to MFD Group*	Percent of Total Dollars Subject to Goal	Total Number of Actions to MFD Group	Percent of Total Actions by MFD Group	MFD Goals by Group*
African American	\$448,741	0.56%	3	1.54%	3.00%
Hispanic American	\$20,058,409	24.99%	61	31.44%	-
Asian American	\$158,646	0.20%	3	1.54%	3.00%
Native American	\$0	0%	0	0%	-
Female	\$3,945,005	4.91%	44	22.68%	-
Disabled	\$0	0%	0	0%	0.75%
Total	\$24,610,801	30.66%	111	57.21%	6.75%

*Goals subject to FY 10 utilization.

FY '10 MFD UTILIZATION And FY '11 Goals

			Prime Contractor		Sub-contractor		Total		County Utilization	FY'10 Availability	FY'10 Difference	FY'11 Goals	
			A		B		A		B				
Professional Services					Subject to MFD requirements:	\$	323,537,486		1643				
African American	\$	2,924,459	32	\$	3,996,312	108	\$	6,920,771	140	2.14%	1.01%	1.13%	0%
Hispanic American	\$	135,533	12	\$	944,946	32	\$	1,080,479	44	0.33%	0.29%	0.04%	0%
Asian American	\$	13,259,941	91	\$	1,487,018	79	\$	14,746,958	170	4.56%	0.75%	3.81%	0%
Native American	\$	-	0	\$	-	0	\$	-	0	0.00%	0.08%	-0.08%	0%
Women	\$	1,367,610	56	\$	2,128,080	75	\$	3,995,689	131	1.24%	9.63%	-8.39%	10.00%
Disabled	\$	88,555	4	\$	123,200	2	\$	211,755	6	0.07%	0.75%	-0.68%	0.75%
Sub total	\$	18,276,098	195	\$	6,679,556	296	\$	26,955,652	491	8.33%	12.51%	-4.18%	
Non-professional Services					Subject to MFD requirements:	\$	147,468,560		2201				
African American	\$	8,646,934	39	\$	4,133,731	137	\$	12,780,664	176	8.67%	2.90%	5.77%	0%
Hispanic American	\$	10,943,085	139	\$	729,861	17	\$	11,672,746	156	7.92%	0.98%	6.94%	0%
Asian American	\$	2,192,381	13	\$	149,330	26	\$	2,341,710	39	1.59%	2.00%	-0.41%	0%
Native American	\$	-	1	\$	-	0	\$	-	1	0.00%	0.83%	-0.83%	1.00%
Women	\$	8,219,220	101	\$	1,844,894	124	\$	10,064,113	225	6.82%	11.84%	-5.12%	12.00%
Disabled	\$	-	0	\$	-	0	\$	-	0	0.00%	0.75%	-0.75%	0.75%
Sub total	\$	30,001,618	293	\$	6,857,616	304	\$	36,859,232	597	24.99%	19.40%	5.59%	
Goods					Subject to MFD requirements:	\$	30,435,140		1003				
African American	\$	690,000	17	\$	499,425	29	\$	1,189,424	46	3.91%	1.29%	2.62%	0%
Hispanic American	\$	-	0	\$	15,663	2	\$	15,663	2	0.05%	0.57%	-0.52%	0%
Asian American	\$	-	0	\$	358,411	53	\$	358,411	53	1.18%	3.00%	-1.82%	3.00%
Native American	\$	-	0	\$	-	0	\$	-	0	0.00%	0.86%	-0.86%	1.00%
Women	\$	688,848	32	\$	38,506	4	\$	727,353	36	2.39%	11.09%	-8.70%	11.00%
Disabled	\$	19,100	1	\$	-	0	\$	19,100	1	0.06%	0.75%	-0.69%	0.75%
Sub total	\$	1,397,947	50	\$	911,904	88	\$	2,309,851	138	7.59%	17.56%	-9.97%	
Construction					Subject to MFD requirements:	\$	80,270,023		194				
African American	\$	-	0	\$	448,741	3	\$	448,741	3	0.56%	2.23%	-1.67%	3.00%
Hispanic American	\$	19,503,893	55	\$	554,516	6	\$	20,058,409	61	24.99%	2.09%	22.90%	0%
Asian American	\$	150,472	1	\$	8,175	2	\$	158,646	3	0.20%	3.00%	-2.80%	3.00%
Native American	\$	-	0	\$	-	0	\$	-	0	0.00%	0.54%	-0.54%	0%
Women	\$	2,391,238	29	\$	1,553,787	15	\$	3,945,005	44	4.91%	9.98%	-5.07%	0%
Disabled	\$	-	0	\$	-	0	\$	-	0	0.00%	0.75%	-0.75%	0.75%
Sub total	\$	22,045,602	85	\$	2,565,198	26	\$	24,610,801	111	30.66%	18.59%	12.07%	
					Total subject to MFD requirements:	\$	581,711,209		5041				
					Total MFD procurement:	\$	90,735,536		1,337		15.60%		



MONTGOMERY COUNTY OFFICE OF BUSINESS RELATIONS AND COMPLIANCE

SECTION II

MFD PARTICIPATION BY REQUESTS FOR PROPOSALS (RFPs)

FISCAL YEAR 2010

Total Dollars and Percent Value of RFPs to Each MFD Group

Groups	Total Dollars	Percent of Dollars
African American	\$445,000	.17%
Hispanic American	\$679,500	.26%
Asian American	\$1,575,000	.62%
Native American	\$0	0%
Female	\$1,712,500	.67%
Disabled	\$0	0%
Total Dollar Awards to MFD Firms	\$4,412,000	1.74%
Total Dollar Awards to Non-MFD Firms	\$248,070,608	98.25%
Total Dollar Value of RFP Awards	\$252,482,608	100%

Number of Awards Made Under Each RFP to Each MFD Group

Groups	Number of Awards
African American	3
Hispanic American	2
Asian American	2
Native American	0
Female	4
Disabled	0
Total Awards to MFD Firms	11
Total Awards to Non-MFD Firms	71
Total Awards	82

Number and Percent of Proposals Submitted By MFD and Non-MFD Group

Groups	Number of Proposals	Percent of Proposals
Non-MFD	226	86.59%
African American	15	5.74%
Hispanic American	4	1.53%
Asian American	5	1.91%
Native American	0	0%
Female	11	4.21%
Disabled	0	0%
Total Number of Proposals	261	100.00%

FY 10 RFPs

Below is a summary of the MFD participation of 54 RFPs* issued by the Office of Procurement in FY 10. A detailed description of the frequency and dollar value of MFD participation is provided in the following pages.

Total Awards To MFD Firms	11
Total Awards to Non-MFD Firms	71
Total Awards	82
Total Dollar Value of RFPs	\$252,482,608
Total Dollar Value of MFD Firms	\$4,412,000
Total Dollar Value to Non-MFD Firms	\$248,070,608
Percent of Dollars to MFD Firms	1.74%
Percent of Dollars to Non-MFD Firms	98.25%
Percent of Awards to MFD Firms	13.41%

*This page includes RFPs only, not IFBs.

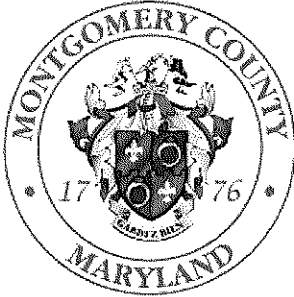
**SCHEDULE OF MFD PARTICIPATION BY RFP ACTIVITY FOR FY 10
FY 10 MFD ANNUAL REPORT IN COMPLIANCE WITH MCG REGULATION 11B-61(7)**

SUBTOTALS AND TOTALS

FY 2010 MFD ANNUAL REPORT IN COMPLIANCE WITH MCG REGULATION 11B-61(7)																																							
	Total Response	Response by Group						% of Response	Awards made by Group							% of Awards	Value by group							Total Contract															
	to RFP	1	2	3	4	5	6	7	By MFD	1	2	3	4	5	6	7	By MFD	1	2	3	4	5	6	7	MFD	Value													
9426000120	2	2							0%	1							0%	555,000							0%	555,000													
9454000176AA	1	1							0%	1							0%	564,480							0%	564,480													
9331000349	3	3							0%	1							0%	300,000							0%	300,000													
8644120170	3	3							0%	1							0%	510,000							0%	510,000													
9711000158AA	1	1							0%	1							0%	0							0%	0													
9324000109AA	4	4							0%	1							0%	195,000							0%	195,000													
9183000137	4	4							0%	1							0%	180,000							0%	180,000													
7331000186	2	2							0%	1							0%	200,000							0%	200,000													
9508000309	3	3							0%	1							0%	600,000							0%	600,000													
231000105	4	3	1						25%		1						100%		79,500						100%	79,500													
9474000505	3	2	1						33%	1							0%	120,000							0%	120,000													
9711000172AA	3	3							0%	1							0%	875,000							0%	875,000													
9505506068	2	2							0%	1							0%	7,099,577							0%	7,099,577													
9151000125	14	14							0%	1							0%	2,000,000							0%	2,000,000													
8508000259	3	3							0%	1							0%	225,000							0%	225,000													
9642010111	5	5							0%	2							0%	500,000							0%	500,000													
346000009	5	5							0%	1							0%	249,000							0%	249,000													
11000103	4	4							0%	1							0%	227,500							0%	227,500													
8851000135AA	7	7							0%	1							0%	3,539,993							0%	3,539,993													
151000112	11	10					1		9%	1							0%	145,500							0%	145,500													
9481000132	13	12	1						8%	1							0%	1,800,000							0%	1,800,000													
9426000129	1	1							0%	1							0%	750,000							0%	750,000													
9426000100	1	1							0%	1							0%	50,220							0%	50,220													
9182000136	6	5					1		17%	1							0%	4,000,000							0%	4,000,000													
9645190161	22	16	5		1				27%	6	2						25%	210,000	70,000						25%	280,000													
9649002033	3	3							0%	1							0%	2,420,834							0%	2,420,834													
331000283	5	5							0%	1							0%	112,867,177							0%	112,867,177													
9643510046	2	2							0%	1							0%	1,481,560							0%	1,481,560													
9346000023	2	2							0%	1							0%	316,000							0%	316,000													
363200011	3	3							0%	1							0%	5,985,000							0%	5,985,000													
802000101	3	3							0%	1							0%	70,000							0%	70,000													
474000302	2	1	1						50%	1							0%	150,000							0%	150,000													
	1	1							0%	1							0%	540,000							0%	540,000													
Subtotals:32	148	136	6	3	1	0	2	0	8%	38	2	1	0	0	0	0	7%	148,726,841	70,000	79,500	0	0	0	0	0%	148,876,341													
Codes	1-Non Minority	2-African American						3-Hispanic American							4-Asian American							5-Native American						6-Female						7-Disabled					

SUBTOTALS AND TOTALS

FY 2010 MFD ANNUAL REPORT IN COMPLIANCE WITH MCG REGULATION 11B-61(7)																									
Total Response	Response by Group						% of Response	Awards made by Group						% of Awards	Value by group						Total Contract				
to RFP	1	2	3	4	5	6	7	By MFD	1	2	3	4	5	6	7	By MFD	1	2	3	4	5	6	7	MFD Value	Value
367000003	2	2						0%	1							0%	28,123,285							0%	28,123,285
231000110	12	9	1				2	25%	1							0%	150,000							0%	150,000
363200001	7	7						0%	1							0%	2,000,000							0%	2,000,000
367000072	3	2	1					33%	1							0%	200,000							0%	200,000
101000112	1	1						0%	1							0%	1,200,000							0%	1,200,000
645030110	1	1						0%	1							0%	440,000							0%	440,000
9848050171	6	5					1	17%	4					1		20%	687,500				137,500			17%	825,000
363200064	3	3						0%	1							0%	16,500,000							0%	16,500,000
3623000016	5	4			1			20%				1				100%			1,200,000					100%	1,200,000
321000109	24	14	4		3		3	42%	3	1		1		1		50%	1,125,000	375,000		1,200,000				50%	2,250,000
722102070	3	3						0%	1							0%	225,000							0%	225,000
648230014	1	1						0%	1							0%	355,595							0%	355,595
646024112	3	3						0%	2							0%	2,199,996							0%	2,199,996
331000349	1	1						0%	1							0%	150,000							0%	150,000
95055030008	5	5						0%	3							0%	9,750,000							0%	9,750,000
0808000071	1	1						0%	1							0%	120,000							0%	120,000
9508000308	10	8		1			3	40%	2		1		2			60%	1,200,000		600,000		1,200,000			60%	3,000,000
0808000026AA	5	4	1					20%	1							0%	6,242,893							0%	6,242,893
0808000028AA	5	5						0%	1							0%	11,118,476							0%	11,118,476
0808000011AA	6	5	1					17%	1							0%	3,642,557							0%	3,642,557
0808000038AA	5	4	1					20%	1							0%	10,465,154							0%	10,465,154
9646220013	4	4						0%	4							0%	3,447,321							0%	3,447,321
Subtotals:22	113	90	9	1	4	0	9	20%	33	1	1	2	0	4	0	20%	99,343,787	375,000	600,000	1,575,000	0	1,712,500	0	4%	103,606,267
Totals:54	261	228	15	4	5	0	11	13%	71	3	2	2	0	4	0	13%	248,070,608	445,000	679,500	1,575,000	0	1,712,500	0	2%	252,482,608
Codes	1-Non Minority		2- African American			3-Hispanic America			4-Asian American			5-Native American			6-Female			7-Disabled							



**MONTGOMERY COUNTY OFFICE OF
BUSINESS RELATIONS AND COMPLIANCE**

SECTION III

**MFD PARTICIPATION BY INVITATION FOR BIDS
(IFBs)**

FISCAL YEAR 2010

Total Dollars and Percent Value of IFB's to Each MFD Group

Groups	Total Dollars	Percent of Dollars
African American	\$9,198,000	4.73%
Hispanic American	\$76,372,671	39.33%
Asian American	\$171,592	.08%
Native American	\$0	0%
Female	\$4,225,000	2.17%
Disabled	\$0	0%
Total Dollar Awards to MFD Firms	\$89,967,263	46.33%
Total Dollar Awards to Non-MFD Firms	\$104,210,388	53.66%
Total Dollar Value of IFB Awards	\$194,177,651	100%

Number of Awards Made Under Each IFB to Each MFD Group

Groups	Number of Awards
African American	6
Hispanic American	11
Asian American	1
Native American	0
Female	3
Disabled	0
Total Awards to MFD Firms	21
Total Awards to Non-MFD Firms	146
Total Awards	167

Number and Percent of Proposals Submitted By MFD and Non-MFD Group

Groups	Number of Proposals	Percent of Proposals
Non-MFD	440	89.24%
African American	9	1.82%
Hispanic American	30	6.08%
Asian American	5	1.01%
Native American	0	0%
Female	8	1.62%
Disabled	1	.20%
Total Number of Proposals	493	100.00%

FY 10 IFBs

Below is a summary of the MFD participation of 93 IFBs* issued by the Office of Procurement in FY 10. A detailed description of the frequency and dollar value of MFD participation is provided in the following pages.

Total Awards To MFD Firms	21
Total Awards to Non-MFD Firms	146
Total Awards	167
Total Dollar Value of IFBs	\$194,177,651
Total Dollar Value of MFD Firms	\$89,967,263
Total Dollar Value to Non-MFD Firms	\$104,210,388
Percent of Dollars to MFD Firms	46.33%
Percent of Dollars to Non-MFD Firms	53.66%
Percent of Awards to MFD Firms	12.57%

*This page includes IFBs. only, not RFPs.

SUBTOTALS AND TOTALS

11

**SCHEDULE OF MFD PARTICIPATION BY IFB ACTIVITY FOR FY 10
FY 10 MFD ANNUAL REPORT IN COMPLIANCE WITH MCG REGULATION 11B-61(7)**

SUBTOTALS AND TOTALS

FY 2010 MFD ANNUAL REPORT IN COMPLIANCE WITH MCG REGULATION 11B-61(7)																											
	Total Response	Response by Group						% of Response	Awards made by Group						% of Awards	Value by group						%	Total Contract Value				
	to RFP	1	2	3	4	5	6	7	By M/F	1	2	3	4	5	6	7	By M/F	1	2	3	4	5	6	7	M/F		
																									Value		
366100009	11	9		1	1				18%	1							0%	684,600							0%	584,600	
364100007	4	3			1				25%	1							0%	19,525							0%	19,525	
506020055	6	6							0%	1							0%	619,290							0%	619,290	
366100102	12	5	2	5					58%	3	2	2					57%	374,000	4,188,000	2,800,000					95%	7,362,000	
9506020334	3	1	1	1					67%		1						100%		2,225,000						100%	2,225,000	
9603000122	8	7					1		13%	1							0%	267,505							0%	267,505	
9504530005	6	6							0%	1							0%	10,997,589							0%	10,997,589	
9722102090AA	3	3							0%	1							0%	250,773							0%	250,773	
363200078	5	3		1			1		40%						1		100%					75,000			100%	75,000	
9504530050	6	3		2			1		50%		1						100%			31,559,731					100%	31,559,731	
9506020334	3	1	1	1					67%		1						100%		2,225,000						100%	2,225,000	
506020091	1	1							0%	1							0%	325,000							0%	325,000	
9642090426	15	13		1	1				13%			1					100%				171,592				100%	171,592	
331000284	2	2							0%	1							0%	1,071,378							0%	1,071,378	
0454000126AA	3	3		0					0%	1							0%	150,000							0%	150,000	
506020092	1	1							0%	1							0%	750,000							0%	750,000	
3671000136	2	2							0%	1							0%	195,000							0%	195,000	
711000152	9	8	1						11%	1							0%	7,170							0%	7,170	
426000062	14	14							0%	1							0%	255,000							0%	255,000	
367000049	3	3							0%	2							0%	1,013,828							0%	1,013,828	
474000348	12	12							0%	1							0%	247,355							0%	247,355	
331000286	1	1							0%	1							0%	483,625							0%	483,625	
474000415	1	1							0%	1							0%	21,054							0%	21,054	
9504530048	4	4							0%	1							0%	930,385							0%	930,385	
9505503087	6	5		1					17%	1							0%	299,717							0%	299,717	
506020092	1	1							0%	1							0%	750,000							0%	750,000	
506020093	2	1					1		50%	1					1		50%	150,000				150,000			50%	300,000	
9387000179	9	8	1						11%	8	1						11%	600,000	240,000						29%	840,000	
367000079	10	10							0%	8							0%	800,000							0%	800,000	
0362500010AA	2	2							0%	2							0%	164,877							0%	164,877	
0366000008AA	3	3							0%	1							0%	978,000							0%	978,000	
Subtotals:31	168	142	6	13	3	0	4	0	15%	44	5	3	1	0	2	0	20%	22,305,671	8,878,000	34,359,731	171,592	0	225,000	0	66%	65,939,994	
Codes	1-Non Minority		2-African American				3-Hispanic America				4-Asian American				5-Native American				6-Female				7-Disabled				-

**SCHEDULE OF MFD PARTICIPATION BY IFB ACTIVITY FOR FY 10
FY 10 MFD ANNUAL REPORT IN COMPLIANCE WITH MCG REGULATION 11B-61(7)**

SUBTOTALS AND TOTALS

FY 2010 MFD ANNUAL REPORT																										
IN COMPLIANCE WITH MCG REGULATION 11B-61(7)																										
Total	Response by Group						% of	Awards made by Group						% of	Value by group						Total					
Response	Response						Response	Awards						Awards	Value						%	Contract				
to RFP	1	2	3	4	5	6	7	By MFD	1	2	3	4	5	6	7	By MFD	1	2	3	4	5	6	7	MFD	Value	
0505503030AA	9	8	1					11%	1							0%	2,226,975							0%	2,226,975	
0506501015AA	2	2						0%	1							0%	9,748,992							0%	9,748,992	
0808000076AA	2	2						0%	1							0%	325,000							0%	325,000	
363200030	8	7	1					13%	1							0%	267,000							0%	267,000	
724108079	2	2						0%	2							0%	1,195,988							0%	1,195,988	
0367000178	1	1						0%	1							0%	300,000							0%	300,000	
0342001001	2	2						0%	1							0%	411,427							0%	411,427	
0456000050AC	4	4						0%	1							0%	150,000							0%	150,000	
505503081	6	3	2			1		50%	1							0%	90,000							0%	90,000	
642040005	1	1						0%	1							0%	22,000							0%	22,000	
0368000006	5	4	1					20%			1					100%			600,000				100%	600,000		
9366000006	3	3						0%	1							0%	350,000							0%	350,000	
9504530049	9	9						0%	1							0%	3,998,888							0%	3,998,888	
0474000349AC	2	2						0%	2							0%	850,000							0%	850,000	
0506501098AA	4	2				2		50%					1			100%					4,000,000		100%	4,000,000		
506501089	2	2						0%	1							0%	513,938							0%	513,938	
722102065	14	7	1	4		1	1	50%	2		1					33%	291,000		100,000					26%	391,000	
456000051	1	1						0%	1							0%	84,493							0%	84,493	
474000484	3	3						0%	1							0%	29,736							0%	29,736	
506020369	3	3						0%	2							0%	209,034							0%	209,034	
474000456	1	1						0%	1							0%	244,096							0%	244,096	
474000424	1	1						0%	1							0%	60,000							0%	60,000	
346000026	2	2						0%	2							0%	147,743							100%	147,743	
0456000050CG	4	4						0%	1							0%	150,000							0%	150,000	
0456000050BC	4	4						0%	1							0%	150,000							0%	150,000	
0474000435	1	1						0%	1							0%	240,000							0%	240,000	
0474000410	1	1						0%	1							0%	72,000							0%	72,000	
0367000322	7	7						0%	2							0%	63,536							0%	63,536	
0456000095	6	6						0%	1							0%	103,000							0%	103,000	
Subtotals:29	110	95	1	9	0	0	4	1	14%	33	0	2	0	0	1	0	8%	22,294,826	0	700,000	0	0	4,000,000	0	17%	26,994,826
Totals: 93	493	440	9	30	5	5	14	1	11%	146	6	11	1	0	3	0	13%	104,210,388	9,198,000	76,372,671	171,592	5	4,225,000			
Codes	1-Non Minority		2-African American		3-Hispanic America		4-Asian American		5-Native American		6-Female		7-Disabled									0	46%	194,177,651		
13																										



MONTGOMERY COUNTY OFFICE OF BUSINESS RELATIONS AND COMPLIANCE

SECTION IV

MFD PARTICIPATION BY SELECTED DEPARTMENTS

FISCAL YEAR 2010

**PROCUREMENTS OF ANY TYPE EXCEEDING \$5 MILLION IN THE AGGREGATE
OR
PROCUREMENTS FOR PROFESSIONAL SERVICES EXCEEDING \$1 MILLION IN THE AGGREGATE**

Departmental MFD Participation
Fiscal Year 2010
Office of The County Executive

	Total Actions	Total Awards	% of Actions to MFD Firms	% of Dollars to MFD Firms
Professional Services Subject to MFD	54	\$3,888,787		
African American	5	\$10,200	9.25%	0.26%
Hispanic American	1	\$2,144	1.85%	0.06%
Asian American	15	\$2,419,618	27.77%	62.24%
Native American	0	\$0	0%	0%
Female	12	\$117,352	22.22%	3.02%
Disabled	1	\$15,000	1.85%	0.39%
Total MFD	34	\$2,564,314	62.96%	65.96%
Nonprofessional Services Subject to MFD	1	\$24,998		
African American	0	\$0	0%	0%
Hispanic American	0	\$0	0%	0%
Asian American	0	\$0	0%	0%
Native American	0	\$0	0%	0%
Female	0	\$0	0%	0%
Total MFD	0	\$0	0%	0%
Goods Subject to MFD	2	\$137,056		
African American	0	\$0	0%	0%
Hispanic American	1	\$6,526	50.0%	4.76%
Asian American	0	\$0	0%	0%
Native American	0	\$0	0%	0%
Female	0	\$0	0%	0%
Total MFD	1	\$6,526	50.00%	4.76%

Departmental MFD Participation
Fiscal Year 2010
Department of Police

	Total Actions	Total Awards	% of Actions to MFD Firms	% of Dollars to MFD Firms
Professional Services Subject to MFD	52	\$11,272,504		
African American	4	\$599,400	7.69%	5.32%
Hispanic American	0	\$0	0%	0%
Asian American	4	\$323,500	7.69%	2.87%
Native American	0	\$0	0%	0%
Female	2	\$100,000	3.84%	0.89%
Total MFD	10	\$1,022,900	19.23%	9.07%
Nonprofessional Services Subject to MFD	72	\$561,453		
African American	2	\$7,500	2.77%	1.34%
Hispanic American	3	\$20,000	4.16%	3.56%
Asian American	0	\$0	0%	0%
Native American	0	\$0	0%	0%
Female	0	\$0	0%	0%
Total MFD	5	\$27,500	6.94%	4.90%
Goods Subject to MFD	53	\$588,,958		
African American	0	\$0	0%	0%
Hispanic American	0	\$0	0%	0%
Asian American	4	\$11,035	7.54%	1.87%
Native American	0	\$0	0%	0%
Female	5	\$127,255	9.43%	21.61%
Total MFD	9	\$138,290	16.98%	23.48%
Construction	2	\$99,000		
African American	0	\$0	0%	0%
Hispanic American	0	\$0	0%	0%
Asian American	0	\$0	0%	0%
Female	2	\$99,000	100.00%	100.00%
Total MFD	2	\$99,000	100.00%	100.00%

Departmental MFD Participation
Fiscal Year 2010
Department of Environmental Protection

	Total Actions	Total Awards	% of Actions to MFD Firms	% of Dollars to MFD Firms
Professional Services Subject to MFD	88	\$4,317,196		
African American	4	\$77,001	4.54%	1.78%
Hispanic American	5	\$11,103	5.68%	0.26%
Asian American	9	\$119,155	10.22%	2.76%
Native American	0	\$0	0%	0%
Female	13	\$238,193	14.77%	5.52%
Total MFD	31	\$445,452	35.22%	10.32%
Nonprofessional Services Subject to MFD	189	\$42,307,862		
African American	62	\$8,319,230	32.80%	19.66%
Hispanic American	10	\$625,875	5.29%	1.48%
Asian American	0	\$0	0%	0%
Native American	0	\$0	0%	0%
Female	28	\$2,870,879	14.81%	6.79%
Total MFD	100	\$11,815,984	52.91%	27.93%
Goods Subject to MFD	19	\$410,746		
African American	1	\$6,000	5.26%	1.46%
Hispanic American	0	\$0	0%	0%
Asian American	0	\$0	0%	0%
Native American	0	\$0	0%	0%
Female	1	\$72	5.26%	0.02%
Total MFD	2	\$6,072	10.52%	1.48%
Construction	13	\$432,852		
African American	0	\$0	0%	0%
Hispanic American	4	\$94,177	30.76%	21.76%
Asian American	1	\$5,083	7.69%	1.17%
Female	2	\$10,696	15.38%	2.47%
Total MFD	7	\$109,956	53.84%	25.40%

Departmental MFD Participation
Fiscal Year 2010
Department of Finance

	Total Actions	Total Awards	% of Actions to MFD Firms	% of Dollars to MFD Firms
Professional Services Subject to MFD	59	\$8,931,856		
African American	2	\$389,442	3.38%	4.36%
Hispanic American	1	\$60,220	1.69%	0.67%
Asian American	20	\$3,415,554	33.89%	38.24%
Native American	0	\$0	0%	0%
Female	2	\$695,002	3.38%	7.78%
Total MFD	25	\$4,560,218	42.37%	51.06%
Nonprofessional Services Subject to MFD	7	\$16,944		
African American	0	\$0	0%	0%
Hispanic American	0	\$0	0%	0%
Asian American	0	\$0	0%	0%
Native American	0	\$0	0%	0%
Female	1	\$2,118	14.28%	12.50%
Total MFD	1	\$2,118	14.28%	12.50%
Goods Subject to MFD	1	\$0		
African American	0	\$0	0%	0%
Hispanic American	0	\$0	0%	0%
Asian American	0	\$0	0%	0%
Female	0	\$0	0%	0%
Total MFD	0	\$0	0%	0%

Departmental MFD Participation
Fiscal Year 2010
Department of Corrections and Rehabilitation

	Total Actions	Total Awards	% of Actions to MFD Firms	% of Dollars to MFD Firms
Professional Services Subject to MFD	64	\$1,461,269		
African American	1	\$6,580	1.56%	0.45%
Hispanic American	0	\$0	0%	0%
Asian American	0	\$0	0%	0%
Native American	0	\$0	0%	0%
Female	15	\$419,007	23.43%	28.67%
Total MFD	16	\$425,587	25.00%	29.12%
Nonprofessional Services Subject to MFD	28	\$254,255		
African American	0	\$0	0%	0%
Hispanic American	3	\$1,100	10.71%	0.43%
Asian American	1	\$1,500	3.57%	0.59%
Native American	0	\$0	0%	0%
Female	0	\$0	0%	0%
Disabled	0	\$0	0%	0%
Total MFD	4	\$2,600	14.28%	1.02%
Goods Subject to MFD	63	\$492,069		
African American	0	\$0	0%	0%
Hispanic American	0	\$0	0%	0%
Asian American	0	\$0	0%	0%
Native American	0	\$0	0%	0%
Female	2	\$80,000	3.17%	16.26%
Total MFD	2	\$80,000	3.17%	16.26%
Construction Services Subject to MFD	1	\$13,726		
African American	0	\$0	0%	0%
Hispanic American	0	\$0	0%	0%
Asian American	0	\$0	0%	0%
Native American	0	\$0	0%	0%
Female	0	\$0	0%	0%

Departmental MFD Participation
Fiscal Year 2010
Department of Health and Human Services

	Total Actions	Total Awards	% of Actions to MFD Firms	% of Dollars to MFD Firms
Professional Services Subject to MFD	303	\$10,611,840		
African American	22	\$2,459,978	7.26%	23.18%
Hispanic American	6	\$106,680	1.98%	1.01%
Asian American	6	\$428,274	1.98%	4.04%
Native American	0	\$0	0%	0%
Female	18	\$732,440	5.94%	6.90%
Disabled	1	\$23,405	0.33%	0.22%
Total MFD	53	\$3,750,777	17.49%	35.35%
Nonprofessional Services Subject to MFD	26	\$125,559		
African American	2	\$35,560	7.69%	28.32%
Hispanic American	0	\$0	0%	0%
Asian American	2	\$17,000	7.69%	13.54%
Native American	0	\$0	0%	0%
Female	0	\$0	0%	0%
Total MFD	4	\$52,560	15.38%	41.86%
Goods Subject to MFD	24	\$251,533		
African American	2	\$12,820	8.33%	5.10%
Hispanic American	0	\$0	0%	0%
Asian American	5	\$7,2964	20.83%	3.17%
Native American	0	\$0	0%	0%
Female	0	\$0	0%	0%
Total MFD	7	\$20,784	29.16%	8.26%

Departmental MFD Participation
Fiscal Year 2010
Office of Human Resources

	Total Actions	Total Awards	% of Actions to MFD Firms	% of Dollars to MFD Firms
Professional Services Subject to MFD	128	\$211,223,066		
African American	12	\$271,677	9.37%	0.13%
Hispanic American	1	\$16,365	0.78%	0.01%
Asian American	2	\$420,800	1.56%	0.20%
Native American	0	\$0	0%	0%
Female	12	\$511,423	9.37%	0.24%
Disabled	2	\$123,200	1.56%	0.06%
Total MFD	29	\$1,343,465	22.65%	0.64%
Nonprofessional Services Subject to MFD	1	\$7,203		
African American	0	\$0	0%	0%
Hispanic American	0	\$0	0%	0%
Asian American	0	\$0	3.03%	0%
Native American	0	\$0	0%	0%
Female	0	\$0	0%	0%
Total MFD	0	\$0	0%	0%
Goods Subject to MFD	0	\$0		
African American	0	\$0	0%	0%
Hispanic American	0	\$0	0%	0%
Asian American	0	\$0	0%	0%
Native American	0	\$0	0%	0%
Female	0	\$0	0%	0%
Total MFD	0	\$0	0%	0%

Departmental MFD Participation
Fiscal Year 2010
Department of Technology Services

	Total Actions	Total Awards	% of Actions to MFD Firms	% of Dollars to MFD Firms
Professional Services Subject to MFD	121	\$13,790,073		
African American	7	\$229,434	5.78%	1.66%
Hispanic American	4	\$28,971	3.30%	0.21%
Asian American	33	\$4,590,144	27.27%	33.29%
Native American	0	\$0	0%	0%
Female	7	\$106,038	5.78%	0.77%
Total MFD	51	\$4,954,587	42.14%	35.93%
Nonprofessional Services Subject to MFD	33	\$2,622,323		
African American	0	\$0	0%	0%
Hispanic American	0	\$0	0%	0%
Asian American	0	\$0	0%	0%
Native American	0	\$0	0%	0%
Female	7	\$68,330	21.21%	2.61%
Total MFD	7	\$68,330	21.21%	2.61%
Goods Subject to MFD	113	\$3,176,301		
African American	13	\$76,638	11.50%	2.41%
Hispanic American	1	\$9,036	0.88%	0.28%
Asian American	33	\$229,582	29.20%	7.23%
Native American	0	\$0	0%	0%
Female	4	\$82,047	3.53%	2.58%
Total MFD	51	\$397,303	45.13%	12.51%

Departmental MFD Participation
Fiscal Year 2010
Department of General Services

	Total Actions	Total Awards	% of Actions to MFD Firms	% of Dollars to MFD Firms
Professional Services Subject to MFD	255	\$24,163,663		
African American	29	\$1,057,664	11.37%	4.38%
Hispanic American	16	\$485,148	6.27%	2.01%
Asian American	35	\$866,910	13.72%	3.59%
Native American	0	\$0	0.49%	0%
Female	15	\$239,710	5.88%	0.99%
Total MFD	95	\$2,649,432	37.25%	10.96%
Nonprofessional Services Subject to MFD	440	\$27,931,800		
African American	45	\$1,403,952	10.22%	5.03%
Hispanic American	34	\$902,809	7.72%	3.23%
Asian American	28	\$2,220,676	6.36%	7.95%
Native American	1	\$0	0.22%	0%
Female	60	\$1,785,824	13.63%	6.39%
Total MFD	168	\$6,313,261	38.18%	22.60%
Goods Subject to MFD	351	\$21,835,252		
African American	27	\$1,090,740	7.69%	5.00%
Hispanic American	0	\$0	0%	0%
Asian American	3	\$68,000	0.85%	0.31%
Native American	0	\$0	0%	0%
Female	11	\$316,222	3.13%	1.45%
Total MFD	41	\$1,474,962	11.68%	6.75%
Construction	68	\$32,926,913		
African American	2	\$53,622	2.94%	0.16%
Hispanic American	1	\$11,516	1.47%	0.03%
Asian American	2	\$153,563	2.94%	0.47%
Female	14	\$463,117	20.58%	1.41%
Total MFD	19	\$681,818	27.94%	2.07%

Departmental MFD Participation
Fiscal Year 2010
Department of Public Works and Transportation

	Total Actions	Total Awards	% of Actions to MFD Firms	% of Dollars to MFD Firms
Professional Services Subject to MFD	245	\$16,870,467		
African American	2	\$87,892	0.81%	0.52%
Hispanic American	8	\$343,345	3.26%	2.04%
Asian American	37	\$1,775,068	15.10%	10.52%
Native American	0	\$0	0%	0%
Female	34	\$836,520	13.87%	4.96%
Disabled	1	\$(6,400)	0.40%	-0.04%
Total MFD	82	\$3,036,425	33.46%	18.00%
Nonprofessional Services Subject to MFD	1119	\$59,840,363		
African American	51	\$701,762	4.55%	1.17%
Hispanic American	85	\$7,737,756	7.59%	12.93%
Asian American	8	\$102,534	0.71%	0.17%
Native American	0	\$0	0%	0%
Female	119	\$4,243,491	10.63%	7.09%
Total MFD	263	\$12,785,543	23.50%	21.37%
Goods Subject to MFD	69	\$777,266		
African American	0	\$0	0%	0%
Hispanic American	0	\$0	0%	0%
Asian American	3	\$18,271	4.34%	2.35%
Native American	0	\$0	0%	0%
Female	4	\$70,300	5.79%	9.04%
Disabled	1	\$19,100	1.44%	2.46%
Total MFD	8	\$107,671	11.59%	11.59%
Construction	107	\$46,700,763		
African American	1	\$395,119	0.93%	0.85%
Hispanic American	56	\$19,952,716	52.33%	42.72%
Asian American	0	\$0	0%	0%
Female	26	\$3,372,191	24.29%	7.22%
Total MFD	83	\$23,720,026	77.57%	50.79%

Departmental MFD Participation

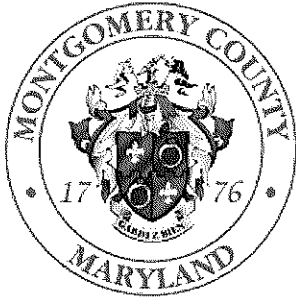
Fiscal Year 2010

Department of Recreation

	Total Actions	Total Awards	% of Actions to MFD Firms	% of Dollars to MFD Firms
Professional Services Subject to MFD	88	\$5,954,073		
African American	0	\$0	0%	0%
Hispanic American	0	\$0	0%	0%
Asian American	0	\$0	0%	0%
Native American	0	\$0	0%	0%
Female	0	\$0	0%	0%
Total MFD	0	\$0	0%	0%
Nonprofessional Services Subject to MFD	138	\$4,485,288		
African American	0	\$0	0%	0%
Hispanic American	4	\$53,777	2.89%	1.20%
Asian American	0	\$0	0%	0%
Native American	0	\$0	0%	0%
Female	0	\$0	0%	0%
Total MFD	4	\$53,777	2.89%	1.20%
Goods Subject to MFD	97	\$595,657		
African American	2	\$2,091	2.06%	0.35%
Hispanic American	0	\$0	0%	0%
Asian American	0	\$0	0%	0%
Native American	0	\$0	0%	0%
Female	0	\$0	0%	0%
Total MFD	2	\$2,091	2.06%	0.35%
Construction	0	\$0		
African American	0	\$0	0%	0%
Hispanic American	0	\$0	0%	0%
Asian American	0	\$0	0%	0%
Female	0	\$0	0%	0%
Total MFD	0	\$0	0%	0%

Departmental MFD Participation
Fiscal Year 2010
Non Departmental Account

	Total Actions	Total Awards	% of Actions to MFD Firms	% of Dollars to MFD Firms
Professional Services Subject to MFD	86	\$7,675,859		
African American	39	\$1,510,471	45.34%	19.68%
Hispanic American	0	\$0	0%	0%
Asian American	1	\$7,500	1.16%	0.10%
Native American	0	\$0	0%	0%
Female	0	\$0	0%	0%
Total MFD	40	\$1,517,971	46.51%	19.78%
Nonprofessional Services Subject to MFD	0	\$0		
African American	0	\$0	0%	0%
Hispanic American	0	\$0	0%0	0%
Asian American	0	\$0	0%	0%
Native American	0	\$0	0%	0%
Female	0	\$0	0%	0%
Total MFD	0	\$0	0%	0%
Goods Subject to MFD	2	\$188,522		
African American	0	\$0	0%	0%
Hispanic American	0	\$0	0%	0%
Asian American	1	\$17,138	50.00%	9.09%
Native American	0	\$0	0%	0%
Female	0	\$0	0%	0%
Total MFD	1	\$17,138	50.00%	9.09%
Construction	0	\$0		
African American	0	\$0	0%	0%
Hispanic American	0	\$0	0%	0%
Asian American	0	\$0	0%	0%
Female	0	\$0	0%	0%
Total MFD	0	\$0	0%	0%



MONTGOMERY COUNTY OFFICE OF BUSINESS RELATIONS AND COMPLIANCE

SECTION V

MFD EXCLUSIONS AND WAIVERS

FISCAL YEAR 2010

Procurements Excluded From Goal: FY 10

1. Exclusion By Regulations:

The total dollar value of all procurement transactions in FY 10 which by regulation were not subject to the minority business goals were:

Category of Procurement	Dollar Value
Grants	\$53,288,712
Public Entities	\$51,207,537
Total	\$104,496,249

2. Exclusion By Waiver:

The total dollar value of contracts awarded with a waiver from minority business contracting requirements was \$45,773,895.

The total dollar value of all original formal or informal procurements in FY 10 which were valued at \$5,000 for agency direct purchase is not included in our centralized procurement data reporting system. For example, it does not include agency direct purchases, petty cash procurements, or requisitions to the school board (MCPS) warehouse.

MFD Compliance Waiver Summary – FY 10

A. Total Value Subject to MFD Goals	\$581,711,209
B. Total MFD Dollars Waived	\$45,773,895
C. Total Dollar Value of MFD Awards	\$90,735,536
D. Total Number of MFD Awards	5,041
E. Waiver Actions (Partial and Full) Partial: 77 Full: 308	385
F. Percent of Contract Dollars Waived (B Divided by A)	7.86%
G. Percent of Total Dollars to MFDs (C Divided by A)	15.60%

Waiver Process

The Director, Office of Procurement, may determine that a contractor has or has not satisfied the MFD requirement. The determination to waive the MFD requirements is based on the rationale that subcontracting can not be effected. Examples of reasons for each type of waiver are provided on this page. On the next page, a number corresponding to the number of the reason for waiver given below (1 to 5) is used in the summary table of FY 10 waivers for profit.

The goal-setting process is intended to determine in advance of a contract the reasonable expectation that the awardee shall exercise good faith. At any time, the Director, Office of Procurement, may request a waiver, or the prospective contractors on their own initiative may request a waiver. The contractor must explain in writing to the Director why the goal could not be achieved. This explanation must demonstrate that the prime contractor's failure to meet the goal is for reasons beyond the contractor's control.

Reasons for Waivers

1. *Good-Faith Efforts Impaired*

The prime contractor, in its effort to comply with MFD requirements, is also required to meet delivery schedules set by the County which can not be met by the proposed MFD subcontractor(s), whose costs are in excess of those presented by the prime contractor to the County. The result is that the prime contractor and the prospective minority firm cannot come to terms.

2. *MFD Unavailable/Not Identifiable*

The apparent awardee, after extensive efforts and often with the support of the Office of Procurement MFD Program, is unable to identify a minority firm which performs the type of work called for in the solicitation. MFD firms which possess the required financial and experience capabilities are unavailable for additional work at the time the prime contractor requests their participation.

3. *MFD Involvement Inappropriate*

Montgomery County agencies acquire manufactured goods through distributors which have exclusive rights from the manufacturer for the provision of the product. The product is delivered from the manufacturer through the distributor directly to the County.

4. *MFD Would Diminish Purpose of the Contract*

The prime contractor expects MFD participation in a major roofing project, but the project has moved forward without an MFD firm. The known MFD firm in the roofing business does not possess the manufacturer's certification as an approved applicator.

5. *Partial Waiver*

A partial waiver addresses many circumstances. For example, when the prime contractor has achieved compliance that has not fully satisfied the goal (i.e., fails to achieve full compliance), a written request is required to explain the reasons why the prime contractor failed to achieve the goal.

Summary of FY 10 MFD Waivers, For Profit, Full and Partial by Month and Reason

Month	Reason For Waiver					Total Waivers
	1	2	3	4	5	
July 2009	0	0	22	0	1	23
August 2009	0	0	28	0	8	36
September 2009	0	0	37	0	4	41
October 2009	0	0	38	0	7	45
November 2009	0	0	26	0	16	42
December 2009	0	0	23	0	5	28
January 2010	0	0	24	0	7	31
February 2010	0	0	15	0	6	21
March 2010	0	0	25	0	5	30
April 2010	0	0	15	0	2	17
May 2010	0	0	11	0	3	14
June 2010	0	0	44	0	13	57
Totals:	0	0	308	0	77	385
Total Value of Waivers:	\$0	\$0	\$23,588,239	\$0	\$22,185,656	\$45,773,895

July 2009 MFD Waivers For Profit - Full and Partial

<u>Contractor/Vendor</u>	<u>Category</u>	<u>Dept.</u>	<u>Contract Value</u>	<u>Amount Required</u>	<u>MFD Percent Waived</u>	<u>Amount Waived</u>	<u>Waiver Reason</u>
Maryland Environmental	Non-Professional Services	DEP	\$1,656,651	\$331,330	40%	\$132,079	5
Sivert Enterprises Inc.	Non-Professional Services	DPWT	\$160,000	\$32,000	100%	\$32,000	3
Horizon Engineering Associate	Professional Services	DGS	\$43,193	\$8,639	100%	\$8,639	3
Public Financial Management	Professional Services	OHR	\$300,000	\$60,000	100%	\$60,000	3
Lee Peyton Tree Services, Inc.	Non-Professional Services	DPWT	\$120,000	\$24,000	100%	\$24,000	3
CMA Services LLC	Professional Services	OHR	\$150,000	\$30,000	100%	\$30,000	3
Dairy Maid Dairy, Inc.	Goods	CORR	\$495,000	\$99,000	100%	\$99,000	3
Roberts Oxgen Company, Inc.	Goods	REC	\$22,500	\$4,500	100%	\$4,500	3
American Scale & Equipment	Goods	DEP	\$137,497	\$27,499	100%	\$27,499	3
Fort Myer Construction Corp.	Goods	DPWT	\$2,804,250	\$560,850	100%	\$560,850	3
Richard F. Kline, Inc.	Goods	DPWT	\$2,804,250	\$560,850	100%	\$560,850	3
Alan Tye & Associates	Goods	DGS	\$100,000	\$20,000	100%	\$20,000	3
Parrot Materials Company	Goods	DPWT	\$2,804,250	\$560,850	100%	\$560,850	3
Warthen Services	Non-Professional Services	DPWT	\$160,000	\$32,000	100%	\$32,000	3
Ross Contracting Company	Non-Professional Services	DPWT	\$150,000	\$30,000	100%	\$30,000	3
D&A Dunlevy Landscapers	Non-Professional Services	DPWT	\$130,000	\$26,000	100%	\$26,000	3
S&S Auto Performance Inc.	Non-Professional Services	DPWT	\$51,000	\$10,200	100%	\$10,200	3
Kuhlman Lawn Services, LLC	Non-Professional Services	DPWT	\$160,000	\$32,000	100%	\$32,000	3
F.O. Day Bituminous Company	Goods	DPWT	\$2,804,250	\$560,850	100%	\$560,850	3
Forestville Asphalt Co., LLC	Goods	DPWT	\$2,804,250	\$560,850	100%	\$560,850	3
Frederick Asphalt Co., LLC	Goods	DPWT	\$2,804,250	\$560,850	100%	\$560,850	3
Roger M Stone, M.D. P.A.	Professional Services	FRS	\$64,480	\$12,896	100%	\$12,896	3
Nelson Trucking	Non-Professional Services	DPWT	\$160,000	\$32,000	100%	\$32,000	3
Monthly Total			\$20,885,821	\$4,177,164		\$3,977,913	

August 2009 MFD Waivers For Profit - Full and Partial

<u>Contractor/Vendor</u>	<u>Category</u>	<u>Dept.</u>	<u>Contract Value</u>	<u>Amount MFD Required</u>	<u>Percent Waived</u>	<u>Amount Waived</u>	<u>Waiver Reason</u>
Traffic Lines, Inc.	Non-Professional Services	DPWT	\$1,614,090	\$322,818	90%	\$290,536	5
Mansfield Oil Company	Goods	DGS	\$10,000,000	\$2,000,000	25%	\$500,000	5
Charles P. Johnson & Assoc.	Professional Services	DEP	\$541,680	\$108,336	26%	\$27,626	5
Municipal Emergency Services	Goods	FRS	\$81,638	\$16,328	100%	\$16,328	3
Graybar Electric Company	Goods	FRS	\$55,395	\$11,079	100%	\$11,079	3
Sterling Corporation	Non-Professional Services	POL	\$600,000	\$120,000	100%	\$120,000	3
Mario E. Pruss, MD	Professional Services	HHS	\$111,000	\$22,200	100%	\$22,200	3
Indiana Furniture Industries	Goods	DGS	\$200,000	\$40,000	25%	\$10,000	5
Personalized Classics Inc.	Goods	REC	\$1,788,919	\$357,784	100%	\$357,784	3
Hughes Landscaping & Supply	Non-Professional Services	DPWT	\$250,000	\$50,000	90%	\$45,000	5
Maryland Treatment Centers	Professional Services	HHS	\$1,375,000	\$275,000	60%	\$165,000	5
Kindercare Learning Center	Professional Services	HHS	\$100,000	\$20,000	100%	\$20,000	3
CTS Language Link	Professional Services	HHS	\$200,000	\$40,000	100%	\$40,000	3
Promotional Designs, Inc.	Goods	REC	\$92,964	\$18,593	100%	\$18,593	3
Verizon Business Network	Professional Services	DTS	\$7,000,000	\$1,400,000	100%	\$1,400,000	3
Uniforms MFG, Inc.	Goods	CORR	\$240,000	\$48,000	100%	\$48,000	3
Tabb Textiles Company	Goods	CORR	\$180,000	\$36,000	100%	\$36,000	3
Tabb Textiles Company	Goods	CORR	\$180,000	\$36,000	100%	\$36,000	3
Vacation Landscapes, Inc.	Non-Professional Services	DPWT	\$120,000	\$24,000	100%	\$24,000	3
Lapinski Landscaping, Inc.	Non-Professional Services	DPWT	\$250,000	\$50,000	100%	\$50,000	3
Concrete Critters & Water	Non-Professional Services	DPWT	\$120,000	\$24,000	100%	\$24,000	3
Dynasty Equipment Corp.	Non-Professional Services	DPWT	\$120,000	\$24,000	100%	\$24,000	3

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August 2009 MFD Waivers For Profit - Full and Partial

<u>Contractor/Vendor</u>	<u>Category</u>	<u>Dept.</u>	<u>Contract Value</u>	<u>Amount MFD Required</u>	<u>Percent Waived</u>	<u>Amount Waived</u>	<u>Waiver Reason</u>
Great White Wood Company	Non-Professional Services	DPWT	\$120,000	\$24,000	100%	\$24,000	3
Excel Tree Expert Company	Non-Professional Services	DPWT	\$150,000	\$30,000	100%	\$30,000	3
Mead Tree & Turf Care, Inc.	Non-Professional Services	DPWT	\$250,000	\$50,000	100%	\$50,000	3
D.A. Laster Trucking	Non-Professional Services	DPWT	\$160,000	\$32,000	100%	\$32,000	3
CHK America, Inc.	Non-Professional Services	DPWT	\$600,000	\$120,000	85%	\$102,000	5
Maryland Treatment Centers	Professional Services	HHS	\$478,074	\$95,615	82%	\$78,882	5
Watkins, Meegan, Drury	Professional Services	OCE	\$23,795	\$4,759	100%	\$4,759	3
Butler Tree Service, LLC	Non-Professional Services	DPWT	\$300,000	\$60,000	100%	\$60,000	3
American Textiles Systems	Goods	CORR	\$180,000	\$36,000	100%	\$36,000	3
Metropolitan Washington	Professional Services	REC	\$450,000	\$90,000	100%	\$90,000	3
Computer Technology, Inc.	Professional Services	REC	\$450,000	\$90,000	100%	\$90,000	3
Bay-River Associates	Professional Services	OHR	\$44,381	\$8,876	100%	\$8,876	3
Xerox Corporation	Non-Professional Services	DPL	\$875,000	\$175,000	100%	\$175,000	3
Greenlawn Cemetery Co.	Non-Professional Services	POL	\$120,000	\$24,000	100%	\$24,000	3

Monthly Total

\$29,421,936

\$5,884,388

\$4,091,663

September 2009 MFD Waivers For Profit - Full and Partial

<u>Contractor/Vendor</u>	<u>Category</u>	<u>Dept.</u>	<u>Contract Value</u>	<u>Amount Required</u>	<u>MFD Percent Waived</u>	<u>Amount Waived</u>	<u>Waiver Reason</u>
Somerst Welding & Steel, Inc.	Non-Professional Services	DPWT	\$90,910	\$18,182	100%	\$18,182	3
Olney Gardens Inc.	Non-Professional Services	DPWT	\$600,000	\$120,000	75%	\$90,000	5
Lindsay Ford, LLC	Goods	DGS	\$1,666,666	\$333,333	100%	\$333,333	3
Chesapeake Supply	Non-Professional Services	DGS	\$90,910	\$18,182	100%	\$18,182	3
Alpha Corporation	Professional Services	DPWT	\$482,929	\$96,586	100%	\$96,586	3
Interactive Voice Applications	Professional Services	HHS	\$500,000	\$100,000	100%	\$100,000	3
Secure Care Services, Inc.	Professional Services	HHS	\$580,988	\$116,198	100%	\$116,198	3
Smislova, Kehmemui & Assoc.	Professional Services	DPWT	\$58,343	\$11,669	100%	\$11,669	3
Vernon E. Stup Company	Non-Professional Services	DGS	\$90,910	\$18,182	100%	\$18,182	3
Standard Equipment Company	Non-Professional Services	DGS	\$90,910	\$18,182	100%	\$18,182	3
Alban Tractor, Inc.	Non-Professional Services	DGS	\$90,910	\$18,182	100%	\$18,182	3
Alan Tye & Associates, LLC	Non-Professional Services	DGS	\$90,910	\$18,182	100%	\$18,182	3
United Rentals North America	Non-Professional Services	DGS	\$90,910	\$18,182	100%	\$18,182	3
Crisell Chevrolet, Inc.	Goods	DGS	\$1,666,666	\$333,333	100%	\$333,333	3
McClung Logan Equipment	Non-Professional Services	DGS	\$90,910	\$18,182	100%	\$18,182	3
Jon J. Titherington	Goods	DPWT	\$120,000	\$24,000	100%	\$24,000	3
C&C Custom Lawncare, Inc.	Goods	DPWT	\$120,000	\$24,000	100%	\$24,000	3
Atlantic Machinery, Inc.	Non-Professional Services	DGS	\$90,910	\$18,182	100%	\$18,182	3
CirmeCOG Technologies, Inc.	Professional Services	DTS	\$300,000	\$60,000	100%	\$60,000	3
Metro Rentals, Inc.	Non-Professional Services	DGS	\$90,910	\$18,182	100%	\$18,182	3
G&C Gulf, Inc.	Non-Professional Services	DPWT	\$257,500	\$51,500	100%	\$51,500	3
Personalized Classics Inc.	Goods	FRS	\$90,000	\$18,000	100%	\$18,000	3

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September 2009 MFD Waivers For Profit - Full and Partial

<u>Contractor/Vendor</u>	<u>Category</u>	<u>Dept.</u>	<u>Contract Value</u>	<u>Amount MFD Required</u>	<u>Percent Waived</u>	<u>Amount Waived</u>	<u>Waiver Reason</u>
Delmarva Pump Center	Goods	FRS	\$3,464,022	\$692,804	100%	\$692,804	3
Hill International, Inc.	Professional Services	DGS	\$3,661	\$732	100%	\$732	3
Sheehy Ford Gaithersburg	Goods	DGS	\$1,666,666	\$333,333	100%	\$333,333	3
Old Dominion Brush Co.	Non-Professional Services	DGS	\$90,910	\$18,182	100%	\$18,182	3
G.L. Cornell Company	Non-Professional Services	DGS	\$90,910	\$18,182	100%	\$18,182	3
R.B. Burroughs Backhoe	Non-Professional Services	DPWT	\$120,000	\$24,000	100%	\$24,000	3
Vermeer Mid Atlantic, Inc.	Non-Professional Services	DGS	\$90,910	\$18,182	100%	\$18,182	3
Volvo Construction Equipment	Non-Professional Services	DGS	\$90,910	\$18,182	100%	\$18,182	3
BMR, Inc.	Non-Professional Services	DGS	\$90,910	\$18,182	100%	\$18,182	3
Security Equipment Company	Non-Professional Services	DGS	\$90,910	\$18,182	100%	\$18,182	3
Smislova, Kehnemui & Assoc.	Professional Services	DPWT	\$3,250,000	\$650,000	25%	\$162,500	5
Herson's Honda	Goods	DGS	\$1,666,666	\$333,333	100%	\$333,333	3
Damascus Enterprises, Inc.	Non-Professional Services	DPWT	\$120,000	\$24,000	75%	\$18,000	5
Universal Designers	Professional Services	DGS	\$100,000	\$20,000	100%	\$20,000	3
Harwood Construction	Non-Professional Services	DPWT	\$150,000	\$30,000	80%	\$24,000	5
Sheri M Bond	Non-Professional Services	DGS	\$100,000	\$20,000	100%	\$20,000	3
Anderson Tree Services Inc.	Non-Professional Services	DPWT	\$120,000	\$24,000	100%	\$24,000	3
Desman, Inc.	Professional Services	DPWT	\$75,260	\$15,052	100%	\$15,052	3
Desman, Inc.	Professional Services	DPWT	\$94,270	\$18,854	100%	\$18,854	3

Monthly Total

\$18,828,197

\$3,765,639

\$3,236,139

October 2009 MFD Waivers For Profit - Full and Partial

<u>Contractor/Vendor</u>	<u>Category</u>	<u>Dept.</u>	<u>Contract Value</u>	<u>Amount MFD Required</u>	<u>Percent Waived</u>	<u>Amount Waived</u>	<u>Waiver Reason</u>
Applied Biosystems, LLC	Goods	POL	\$88,000	\$17,600	100%	\$17,600	3
Newlans, Inc.	Non-Professional Services	DPWT	\$120,000	\$24,000	100%	\$24,000	3
Rahim, Inc.	Professional Services	OHR	\$563,895	\$112,779	100%	\$112,779	3
Rahim, Inc.	Professional Services	OHR	\$99,590	\$19,918	100%	\$19,918	3
Rahim, Inc.	Professional Services	OHR	\$545,562	\$109,112	100%	\$109,112	3
Verizon Business Network	Non-Professional Services	DTS	\$140,000	\$28,000	100%	\$28,000	3
Smislova, Kehnemui & Assoc.	Professional Services	DPWT	\$71,955	\$14,391	100%	\$14,391	3
Rahim, Inc.	Professional Services	OHR	\$37,500	\$7,500	100%	\$7,500	3
Cherry, Bekaert & Holland	Professional Services	OCE	\$2,000,000	\$400,000	75%	\$300,000	5
SCS Engineers	Professional Services	DEP	\$55,149	\$11,030	100%	\$11,030	3
Divine Landscaping, Inc.	Non-Professional Services	DPWT	\$120,000	\$24,000	85%	\$20,400	5
DellaBrook Nursey	Non-Professional Services	DPWT	\$120,000	\$24,000	50%	\$12,000	5
L.H. Musser & Sons, Inc.	Non-Professional Services	DPWT	\$120,000	\$24,000	80%	\$19,200	5
Ruppert Landscape, Inc.	Non-Professional Services	RSC	\$5,000,000	\$1,000,000	70%	\$700,000	5
Northrop Grumman	Professional Services	DTS	\$509,749	\$101,950	100%	\$101,950	3
Criswell Chevrolet	Goods	DGS	\$916,666	\$183,333	100%	\$183,333	3
Hertich Fleet Services, Inc.	Goods	DGS	\$1,833,333	\$366,667	100%	\$366,667	3
Neal R. Gross & Company	Non-Professional Services	DGS	\$75,000	\$15,000	100%	\$15,000	3
Bob Bell chevrolet of Belair	Goods	DGS	\$916,666	\$183,333	100%	\$183,333	3
Northern Virginia Supply, Inc.	Goods	DGS	\$507,456	\$101,491	100%	\$101,491	3
Apple Ford Lincoln Mercury	Goods	DGS	\$916,666	\$183,333	100%	\$183,333	3
Truck Trailer Tranist, Inc.	Goods	DGS	\$53,234	\$10,647	100%	\$10,647	3
Horizon Engineering Associate	Professional Services	DGS	\$52,000	\$10,400	100%	\$10,400	3

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October 2009 MFD Waivers For Profit - Full and Partial

<u>Contractor/Vendor</u>	<u>Category</u>	<u>Dept.</u>	<u>Contract Value</u>	<u>Amount MFD Required</u>	<u>Percent Waived</u>	<u>Amount Waived</u>	<u>Waiver Reason</u>
Sheehy Richmond, Inc.	Goods	DGS	\$916,666	\$183,333	100%	\$183,333	3
M.R. Hopkins, Inc.	Non-Professional Services	DPWT	\$120,000	\$24,000	90%	\$21,600	5
CRW Parts, Inc.	Goods	DGS	\$53,234	\$10,647	100%	\$10,647	3
James Walker/Action Tree	Non-Professional Services	DPWT	\$120,000	\$24,000	100%	\$24,000	3
Capital Fence, Inc.	Non-Professional Services	DPWT	\$120,000	\$24,000	100%	\$24,000	3
Enterprise Leasing Company	Goods	DGS	\$396,000	\$79,200	100%	\$79,200	3
Community Radiology	Professional Services	HHS	\$100,000	\$20,000	100%	\$20,000	3
James R. Trawick	Non-Professional Services	DPWT	\$120,000	\$24,000	100%	\$24,000	3
Roche Brothers Inc.	Non-Professional Services	DPWT	\$300,000	\$60,000	100%	\$60,000	3
Desman, Inc.	Professional Services	DPWT	\$28,680	\$5,736	100%	\$5,736	3
Double K Contractors, Inc.	Non-Professional Services	DPWT	\$120,000	\$24,000	100%	\$24,000	3
Alisa M. Parenti	Professional Services	PIO	\$249,000	\$49,800	100%	\$49,800	3
SIRSI Corporation	Professional Services	DPL	\$169,149	\$33,829	100%	\$33,829	3
Apex Companies, LLC	Non-Professional Services	DGS	\$9,159	\$1,832	100%	\$1,832	3
Apex Companies, LLC	Non-Professional Services	DGS	\$8,109	\$1,622	100%	\$1,622	3
Wallace, Montgomery & Asso.	Professional Services	DPWT	\$400,000	\$80,000	25%	\$60,000	5
Avaya Inc.	Non-Professional Services	DTS	\$1,500,000	\$300,000	100%	\$300,000	3
Jones Lang LaSalle Americas	Professional Services	DGS	\$6,500	\$1,300	100%	\$1,300	3
PB Americas Inc.	Professional Services	DGS	\$400,000	\$80,000	100%	\$80,000	3
Margaret Fitzgerald Bare	Professional Services	Cty Col	\$227,500	\$45,500	100%	\$45,500	3
Davidson Dental, LLC	Professional Services	HHS	\$80,000	\$16,000	100%	\$16,000	3
Bridget McGuire, DDS	Professional Services	HHS	\$307,000	\$61,400	100%	\$61,400	3
Monthly Total			\$5,750,997	\$1,150,199		\$3,679,883	

November 2009 MFD Waivers For Profit - Full and Partial

<u>Contractor/Vendor</u>	<u>Category</u>	<u>Dept.</u>	<u>Contract Value</u>	<u>Amount MFD Required</u>	<u>Percent Waived</u>	<u>Amount Waived</u>	<u>Waiver Reason</u>
Duro Bag Manufacturing	Goods	DLC	\$187,514	\$37,503	100%	\$37,503	3
Simon Public Relations, LLC	Professional Services	PIO	\$145,500	\$29,100	100%	\$29,100	3
Johnson Truck Center	Goods	DGS	\$73,611	\$14,722	100%	\$14,722	3
RNR Consulting	Professional Services	OHR	\$37,775	\$7,555	100%	\$7,555	3
Aram F. Mokthari, MD	Professional Services	DCR	\$750,000	\$150,000	100%	\$150,000	3
RNR Consulting	Professional Services	OHR	\$60,000	\$12,000	60%	\$7,200	5
C&C Farms, Inc.	Non-Professional Services	DPWT	\$700,050	\$140,010	75%	\$105,007	5
DC Approved Basketball	Professional Services	REC	\$1,000,000	\$200,000	100%	\$200,000	3
Folcomer Equipment Corp.	Goods	DGS	\$90,910	\$18,182	100%	\$18,182	3
George Associates, Inc.	Goods	DGS	\$90,910	\$18,182	100%	\$18,182	3
Betah Associates, Inc.	Professional Services	HHS	\$128,000	\$25,600	50%	\$12,800	5
Greenskeeper Environmental	Non-Professional Services	DPWT	\$619,290	\$123,858	100%	\$123,858	3
Tilley Chemical Company	Goods	DGS	\$270,000	\$54,000	100%	\$54,000	3
Municipal Emergency Services	Goods	FRS	\$46,441	\$9,288	100%	\$9,288	3
Public Consulting Group, Inc.	Professional Services	HHS	\$5,314	\$1,063	100%	\$1,063	3
HLP, Inc.	Non-Professional Services	POL	\$360,000	\$72,000	100%	\$72,000	3
Correctional Cable	Non-Professional Services	DCR	\$50,220	\$10,044	100%	\$10,044	3
G&G Lawn Service	Non-Professional Services	DPWT	\$120,000	\$24,000	100%	\$24,000	3
Bush Creek Tree Service	Non-Professional Services	DPWT	\$120,000	\$24,000	100%	\$24,000	3
ConTech Pro LLC	Non-Professional Services	DPWT	\$120,000	\$24,000	90%	\$21,600	5
Divine Arbor Services LLC	Non-Professional Services	DPWT	\$120,000	\$24,000	85%	\$20,400	5
Foulger-Pratt Contracting LLC	Construction Services	DGS	\$650,597	\$130,119	100%	\$75,404	5

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November 2009 MFD Waivers For Profit - Full and Partial

<u>Contractor/Vendor</u>	<u>Category</u>	<u>Dept.</u>	<u>Contract Value</u>	<u>Amount MFD Required</u>	<u>Percent Waived</u>	<u>Amount Waived</u>	<u>Waiver Reason</u>
Hernandez and Daughters	Non-Professional Services	DPWT	\$120,000	\$24,000	80%	\$19,200	5
Laytonsville Turf Farm LLC	Non-Professional Services	DPWT	\$120,000	\$24,000	100%	\$24,000	3
Luther Contracting	Non-Professional Services	DPWT	\$120,000	\$24,000	100%	\$24,000	3
Monocacy Custom Services	Non-Professional Services	DPWT	\$120,000	\$24,000	80%	\$19,200	5
Mannix Trucking	Non-Professional Services	DPWT	\$120,000	\$24,000	100%	\$24,000	3
Kiaras Landscaping	Non-Professional Services	DCA	\$522,000	\$104,400	75%	\$78,300	5
Earn Contractors, Inc.	Non-Professional Services	DGS	\$221,600	\$44,320	25%	\$11,080	5
Siemens Energy & Automation	Professional Services	DPWT	\$124,828	\$24,966	75%	\$18,725	5
CH2M Hill	Professional Services	DEP	\$99,291	\$19,858	100%	\$19,858	3
Leo's Professional Lawn Care	Non-Professional Services	DPWT	\$120,000	\$24,000	85%	\$20,400	5
Rels LLC	Non-Professional Services	DPWT	\$120,000	\$24,000	100%	\$24,000	3
Siemens Energy & Automation	Professional Services	DPWT	\$799,354	\$159,871	75%	\$119,903	5
Siemens TS	Professional Services	DPWT	\$794,097	\$158,819	75%	\$119,114	5
O'Connell & Lawrence, Inc.	Professional Services	DPWT	\$189,120	\$37,824	100%	\$37,824	3
New Lawns, Inc.	Non-Professional Services	DPWT	\$150,000	\$30,000	100%	\$30,000	3
Advanced Home Support	Professional Services	HHS	\$285,714	\$57,143	100%	\$57,143	3
Shapiro & Duncan	Non-Professional Services	DGS	\$5,769,000	\$1,153,800	70%	\$807,660	5
Phillips Landscape	Non-Professional Services	DPWT	\$140,000	\$28,000	80%	\$22,400	5
J&L Express, LLC	Non-Professional Services	DPWT	\$120,000	\$24,000	100%	\$24,000	3
George Associates, Inc.	Non-Professional Services	DPWT	\$90,910	\$18,182	100%	\$18,182	3
Monthly Total			\$15,892,046	\$3,178,409		\$2,554,897	

December 2009 MFD Waivers For Profit - Full and Partial

<u>Contractor/Vendor</u>	<u>Category</u>	<u>Dept.</u>	<u>Contract Value</u>	<u>Amount MFD Required</u>	<u>Percent Waived</u>	<u>Amount Waived</u>	<u>Waiver Reason</u>
Chesapeake Supply	Goods	DPWT	\$100,800	\$20,160	100%	\$20,160	3
ODB	Goods	DPWT	\$375,862	\$75,172	100%	\$75,172	3
Mercier's, Inc.	Non-Professional Services	DPWT	\$160,000	\$32,000	100%	\$32,000	3
Weyer's Floor Services, Inc.	Goods	REC	\$120,000	\$24,000	100%	\$24,000	3
Pleasants Construction, Inc.	Non-Professional Services	DGS	\$267,505	\$53,501	73%	\$39,323	5
Middleton & Meads Company	Non-Professional Services	DGS	\$12,000	\$2,400	100%	\$2,400	3
R&S Auto & Truck Works	Non-Professional Services	DGS	\$60,000	\$12,000	100%	\$12,000	3
Smislova, Kehnemui & Asso.	Professional Services	DGS	\$39,920	\$7,984	20%	\$1,597	5
Smislova, Kehnemui & Asso.	Professional Services	DGS	\$205,357	\$41,071	100%	\$41,071	3
Smislova, Kehnemui & Asso.	Professional Services	DPWT	\$77,782	\$15,556	100%	\$15,556	3
Smislova, Kehnemui & Asso.	Professional Services	DGS	\$100,627	\$20,125	100%	\$20,125	3
Montgomery Village	Non-Professional Services	DPWT	\$120,000	\$24,000	100%	\$24,000	3
Four Seasons Landscaping	Non-Professional Services	DPWT	\$160,000	\$32,000	90%	\$28,800	5
Smislova, Kehnemui & Asso.	Professional Services	DGS	\$233,001	\$46,600	100%	\$46,600	3
Granicus, Inc.	Professional Services	DTS	\$316,000	\$63,200	100%	\$63,200	3
Halls Lawn Service	Non-Professional Services	DPWT	\$120,000	\$24,000	100%	\$24,000	3
Natural Landscaping	Non-Professional Services	DPWT	\$180,000	\$36,000	100%	\$36,000	3
Markus Enterprises, Inc.	Non-Professional Services	DPWT	\$120,000	\$24,000	80%	\$19,200	5
Atlantic Tactical	Goods	Sheriff's	\$400,000	\$80,000	100%	\$80,000	3
George Associates, Inc.	Non-Professional Services	DPWT	\$90,910	\$18,182	100%	\$18,182	3

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December 2009 MFD Waivers For Profit - Full and Partial

<u>Contractor/Vendor</u>	<u>Category</u>	<u>Dept.</u>	<u>Contract Value</u>	<u>Amount Required</u>	<u>MFD Percent Waived</u>	<u>Amount Waived</u>	<u>Waiver Reason</u>
Ballard Spahr LLP	Professional Services	OIR	\$225,000	\$45,000	100%	\$45,000	3
Reznick Group, P.C.	Professional Services	OCE	\$12,480	\$2,496	100%	\$2,496	3
C&C Management Group	Non-Professional Services	DPWT	\$58,500	\$11,700	100%	\$11,700	3
Desman Inc.	Professional Services	DPWT	\$20,000	\$4,000	100%	\$4,000	3
Patuxent Materials	Goods	DPWT	\$750,000	\$150,000	100%	\$150,000	3
Anchor Construction Corp.	Non-Professional Services	DPWT	\$930,385	\$186,077	44%	\$81,595	5
Mid Atlantic Waste Systems	Goods	DPWT	\$127,921	\$25,584	100%	\$25,584	3
Middleton & Meade	Non-Professional Services	DPWT	\$140,000	\$28,000	100%	\$28,000	3

Monthly Total

\$5,524,050

\$1,104,808

\$971,761

January 2010 MFD Waivers For Profit - Full and Partial

<u>Contractor/Vendor</u>	<u>Category</u>	<u>Dept.</u>	<u>Contract Value</u>	<u>Amount MFD Required</u>	<u>Percent Waived</u>	<u>Amount Waived</u>	<u>Waiver Reason</u>
B Environmental, Inc.	Non-Professional Services	DGS	\$124,000	\$24,800	100%	\$24,800	3
Criswell Chevrolet, Inc.	Goods	DGS	\$325,000	\$65,000	100%	\$65,000	3
American Paving Fabrics, Inc.	Non-Professional Services	DPWT	\$120,000	\$24,000	100%	\$24,000	3
JML Medical Inc.	Goods	DCR	\$255,000	\$51,000	100%	\$51,000	3
Daycon Products	Goods	REC	\$250,772	\$50,154	100%	\$50,154	3
Tresbien Laboratories	Professional Services	OHR	\$1,071,378	\$214,276	75%	\$160,707	5
Scott Technologies, Inc.	Goods	FRS	\$56,854	\$11,371	100%	\$11,371	3
Allied Barton Security	Non-Professional Services	Sheriff's	\$1,800,000	\$360,000	75%	\$270,000	5
Unique Management Services	Professional Services	DPL	\$540,000	\$108,000	100%	\$108,000	3
ANVS, Inc.	Goods	POL	\$247,335	\$49,467	100%	\$49,467	3
PSA Dewberry, Inc.	Professional Services	DGS	\$910,811	\$182,162	95%	\$173,054	5
Benjamin Foods	Goods	DCR	\$60,000	\$12,000	100%	\$12,000	3
Robert Todd	Professional Services	PIO	\$150,000	\$30,000	100%	\$30,000	3
Criswell Chevrolet, Inc.	Goods	DGS	\$300,000	\$60,000	100%	\$60,000	3
Lindsay ford, LLC	Goods	DGS	\$300,000	\$60,000	100%	\$60,000	3
Bob Bell Chevrolet of Belair	Goods	DGS	\$300,000	\$60,000	100%	\$60,000	3
Fairfax Hyundai, Inc.	Goods	DGS	\$300,000	\$60,000	100%	\$60,000	3
Superior Auto Paints	Goods	DGS	\$260,000	\$52,000	100%	\$52,000	3
Morgan's Inc.	Goods	FRS	\$150,000	\$30,000	100%	\$30,000	3
Whispering Pines Enterprises	Non-Professional Services	FRS	\$25,000	\$5,000	100%	\$5,000	3

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January 2010 MFD Waivers For Profit - Full and Partial

<u>Contractor/Vendor</u>	<u>Category</u>	<u>Dept.</u>	<u>Contract Value</u>	<u>Amount Required</u>	<u>MFD Percent Waived</u>	<u>Amount Waived</u>	<u>Waiver Reason</u>
Touchless Car Wash	Non-Professional Services	DGS	\$41,000	\$8,200	100%	\$8,200	3
Services by Carl	Professional Services	DGS	\$200,000	\$40,000	100%	\$40,000	3
Smart Center Germantown	Goods	DGS	\$300,000	\$60,000	100%	\$60,000	3
Smislova Kehnemui & Assoc.	Professional Services	DPWT	\$347,960	\$69,592	65%	\$45,235	5
Altec Industries, Inc.	Non-Professional Services	DGS	\$163,000	\$32,600	100%	\$32,600	3
Myc0, Inc.	Non-Professional Services	DGS	\$11,000	\$2,200	100%	\$2,200	3
Juice Company, Inc.	Goods	DCR	\$8,500	\$1,700	100%	\$1,700	3
Smislova Kehnemui & Assoc.	Professional Services	DPWT	\$200,000	\$40,000	25%	\$10,000	5
Valley Proteins, Inc.	Non-Professional Services	POL	\$150,000	\$30,000	100%	\$30,000	3
Smislova Kehnemui & Assoc.	Professional Services	DPWT	\$200,000	\$40,000	45%	\$18,000	5
Exemplis Corporation	Goods	DGS	\$115,000	\$23,000	50%	\$11,500	5

Monthly Total

\$9,282,610

\$1,856,522

\$1,615,988

February 2010 MFD Waivers For Profit - Full and Partial

<u>Contractor/Vendor</u>	<u>Category</u>	<u>Dept.</u>	<u>Contract Value</u>	<u>Amount MFD Required</u>	<u>Percent Waived</u>	<u>Amount Waived</u>	<u>Waiver Reason</u>
All Star Fleet Services	Non-Professional Services	DGS	\$25,959,956	\$5,191,991	46%	\$2,362,356	5
Bilingual Counseling Center	Professional Services	HHS	\$60,000	\$12,000	100%	\$12,000	3
Johnson, Mirmiran, Thompson	Professional Services	DHCA	\$90,786	\$18,157	78%	\$14,162	5
Facilities Plus, Inc.	Non-Professional Services	DGS	\$1,413,675	\$282,735	60%	\$169,641	5
Ocean Systems	Professional Services	POL	\$52,294	\$10,459	100%	\$10,459	3
Northern Virginia Supply, Inc.	Goods	DGS	\$320,000	\$64,000	100%	\$64,000	3
PB Americas, Inc.	Professional Services	DPWT	\$460,427	\$92,085	45%	\$41,438	5
Prudential Associates	Non-Professional Services	OHR	\$483,625	\$96,725	100%	\$96,725	3
Waco	Non-Professional Services	DGS	\$180,000	\$36,000	100%	\$36,000	3
Consolidated Waterproofing	Non-Professional Services	DPWT	\$299,717	\$59,943	75%	\$44,957	5
Russel Motor Cars, Inc.	Goods	DGS	\$300,000	\$60,000	100%	\$60,000	3
Maryland Stone, Inc.	Goods	DPWT	\$750,000	\$150,000	75%	\$112,500	5
Beltway Industrial	Goods	DGS	\$160,000	\$32,000	100%	\$32,000	3
Bettinger Farrell & Demme	Professional Services	DPWT	\$100,000	\$20,000	100%	\$20,000	3
Logos Imaging Systems, LLC	Goods	FRS	\$135,000	\$27,000	100%	\$27,000	3
Alpha Corporation	Goods	DPWT	\$148,961	\$29,792	100%	\$29,792	3
Alpha Corporation	Professional Services	DPWT	-\$143,041	\$28,608	100%	\$28,608	3
Whispering Pines Enterprises	Non-Professional Services	FRS	\$65,000	\$13,000	100%	\$13,000	3
Metropolitan Rolling Door	Non-Professional Services	DGS	\$978,000	\$195,600	100%	\$195,600	3
Monogram Biosciences, Inc.	Professional Services	HHS	\$22,140	\$4,428	100%	\$4,428	3
Partek Solutions, Inc.	Non-Professional Services	DGS	\$273,525	\$54,705	100%	\$54,705	3
Monthly Total			\$32,396,147	\$6,479,228		\$3,429,371	

March 2010 MFD Waivers For Profit - Full and Partial

<u>Contractor/Vendor</u>	<u>Category</u>	<u>Dept.</u>	<u>Contract Value</u>	<u>Amount MFD Required</u>	<u>Percent Waived</u>	<u>Amount Waived</u>	<u>Waiver Reason</u>
Eyre Bus Service Inc.	Non-Professional Services	REC	\$100,000	\$20,000	100%	\$20,000	3
Alarm Security Group, LLC	Non-Professional Services	DGS	\$185,250	\$37,050	100%	\$37,050	3
Deposition Services, Inc.	Professional Services	Circuit Ct	\$1,200,000	\$240,000	99%	\$238,200	5
Information Builders, Inc.	Professional Services	POL	\$684,000	\$136,800	100%	\$136,800	3
R&S Auto & Truck Spring	Non-Professional Services	DGS	\$219,000	\$43,800	100%	\$43,800	3
Capital Compressor, Inc.	Non-Professional Services	DGS	\$16,143	\$3,229	100%	\$3,229	3
Patuxent Materials, Inc.	Goods	DPWT	\$1,623,763	\$324,753	100%	\$324,753	3
Heavy Equipment Training	Non-Professional Services	DPWT	\$100,000	\$20,000	100%	\$20,000	3
Richard F. Kline, Inc.	Non-Professional Services	DPWT	\$600,000	\$120,000	100%	\$120,000	3
Apex Companies, LLC	Professional Services	DGS	\$14,000	\$2,800	50%	\$1,400	5
Contract Pharmacy Services	Professional Services	DCR	\$1,200,000	\$240,000	100%	\$240,000	3
Criswell Chevrolet, Inc.	Goods	DGS	\$60,000	\$12,000	100%	\$12,000	3
Davidson Dental, LLC	Professional Services	HHS	\$150,000	\$30,000	100%	\$30,000	3
Truman Arnold Companies	Goods	DGS	\$20,000,000	\$4,000,000	25%	\$1,000,000	5
Smislova Kehnemui & Assoc.	Professional Services	DPWT	\$200,000	\$40,000	25%	\$10,000	5
Len Stoler, Inc.	Goods	DGS	\$300,000	\$60,000	100%	\$60,000	3
Gold Line Inc.	Non-Professional Services	REC	\$100,000	\$20,000	100%	\$20,000	3
Hatchik Supply Company	Goods	REC	\$180,000	\$36,000	100%	\$36,000	3
Adventure By Dawn LLC	Non-Professional Services	REC	\$100,000	\$20,000	100%	\$20,000	3
New World Tours Inc.	Non-Professional Services	REC	\$100,000	\$20,000	100%	\$20,000	3
E.E. Reed Construction L.P.	Construction	DGS	\$16,500,000	\$3,300,000	15%	\$495,000	5

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March 2010 MFD Waivers For Profit - Full and Partial

<u>Contractor/Vendor</u>	<u>Category</u>	<u>Dept.</u>	<u>Contract Value</u>	<u>Amount MFD Required</u>	<u>Percent Waived</u>	<u>Amount Waived</u>	<u>Waiver Reason</u>
Heartline Fitness Products, Inc.	Goods	REC	\$225,000	\$45,000	100%	\$45,000	3
Ourisman of Laurel, Inc.	Goods	DGS	\$300,000	\$60,000	100%	\$60,000	3
Anacoda Sports Inc.	Goods	REC	\$120,000	\$24,000	100%	\$24,000	3
MD Softball Umpires Assoc.	Professional Services	REC	\$672,768	\$134,554	100%	\$134,554	3
DEI Consulting	Professional Services	DGS	\$44,936	\$8,987	100%	\$8,987	3
Kaplan Continuing Education	Professional Services	FRS	\$219,925	\$43,985	100%	\$43,985	3
Hillcrest Enterprises, Inc.	Professional Services	DPWT	\$9,748,992	\$1,949,798	100%	\$1,949,798	3
Greater Washington Softball	Professional Services	REC	\$523,200	\$104,640	100%	\$104,640	3
DPC Emergency Management	Goods	FRS	\$399,210	\$79,842	100%	\$79,842	3

Monthly Total

\$55,886,187

\$11,177,238

\$5,339,038

April 2010 MFD Waivers For Profit - Full and Partial

<u>Contractor/Vendor</u>	<u>Category</u>	<u>Dept.</u>	<u>Contract Value</u>	<u>Amount MFD Required</u>	<u>Percent Waived</u>	<u>Amount Waived</u>	<u>Waiver Reason</u>
Agilent Technologies, Inc.	Goods	POL	\$94,993	\$18,999	100%	\$18,999	3
Orpak USA, Inc.	Goods	DGS	\$183,944	\$36,788	100%	\$36,788	3
Municipal Emergency Services	Goods	FRS	\$1,200,000	\$240,000	100%	\$240,000	3
Blossman Propane Gas	Goods	DGS	\$60,000	\$12,000	100%	\$12,000	3
Biohabitats, Inc.	Professional Services	DEP	\$49,842	\$9,968	100%	\$9,968	3
Kiaras Landscaping	Non-Professional Services	DPWT	\$62,000	\$12,400	100%	\$12,400	3
Gaithersburg Farmer's Supply	Non-Professional Services	DGS	\$50,000	\$10,000	100%	\$10,000	3
Alban Tractor Company	Non-Professional Services	DGS	\$45,700	\$9,140	100%	\$9,140	3
Fugro EathData, Inc.	Non-Professional Services	DTS	\$400,000	\$80,000	53%	\$42,240	5
American Seating Company	Goods	DGS	\$1,000,000	\$200,000	75%	\$150,000	5
Cummins Power Systems, Inc.	Non-Professional Services	DGS	\$3,193,822	\$638,764	100%	\$638,764	3
Facility Dynamics Engineering	Professional Services	DGS	\$150,000	\$30,000	100%	\$30,000	3
Elliot Wilson Capitol Trucks	Non-Professional Services	DGS	\$393,000	\$78,600	100%	\$78,600	3
First Call Office Products LLC	Goods	DEP	\$120,000	\$24,000	100%	\$24,000	3
F&F & A Jacobs and Sons	Goods	POL	\$450,000	\$90,000	100%	\$90,000	3
Montgomery Services, LLC	Non-Professional Services	POL	\$100,000	\$20,000	100%	\$20,000	3
C&C Management Group	Non-Professional Services	DPWT	\$89,698	\$17,940	100%	\$17,940	3
Monthly Total			\$7,642,999	\$1,528,599		\$1,440,839	

May 2010 MFD Waivers For Profit - Full and Partial

<u>Contractor/Vendor</u>	<u>Category</u>	<u>Dept.</u>	<u>Contract Value</u>	<u>Amount MFD Required</u>	<u>Percent Waived</u>	<u>Amount Waived</u>	<u>Waiver Reason</u>
Family Health Center, Inc.	Professional Services	HHS	\$121,926	\$24,385	100%	\$24,385	3
Rummal Klepper & Kahl, LLP	Professional Services	HCA	\$4,157	\$831	100%	\$831	3
Havis Shield Equipment Corp.	Goods	POL	\$120,000	\$24,000	100%	\$24,000	3
Mason Dixon Fire Equipment	Goods	FRS	\$150,000	\$30,000	100%	\$30,000	3
Just-In Case Fire, LTD	Goods	FRS	\$150,000	\$30,000	100%	\$30,000	3
Monogram Biosciences, Inc.	Professional Services	HHS	\$212,155	\$42,431	100%	\$42,431	3
Walker Parking Consultants	Non-Professional Services	DPWT	\$145,735	\$29,147	11%	\$3,206	5
Office Depot	Goods	DGS	\$12,500,000	\$2,500,000	75%	\$1,875,000	5
Kreuger International, Inc.	Goods	DGS	\$109,231	\$21,846	75%	\$16,384	5
Lawmen Supply Company Inc.	Goods	POL	\$425,000	\$85,000	100%	\$85,000	3
Lawmen Supply Company Inc.	Goods	POL	\$240,000	\$48,000	100%	\$48,000	3
Willard Packaging Company	Goods	DCR	\$72,000	\$14,400	100%	\$14,400	3
Stanley Foods Inc.	Goods	DCR	\$1,536,000	\$307,200	100%	\$307,200	3
C.N. Robinson Lighting Supply	Goods	DPWT	\$350,000	\$70,000	100%	\$70,000	3
Monthly Total			\$16,136,204	\$3,227,240		\$2,570,837	

June 2010 MFD Waivers For Profit - Full and Partial

<u>Contractor/Vendor</u>	<u>Category</u>	<u>Dept.</u>	<u>Contract Value</u>	<u>Amount MFD Required</u>	<u>Percent Waived</u>	<u>Amount Waived</u>	<u>Waiver Reason</u>
R.O. McAlister Landscaping	Non-Professional Services	DPWT	\$180,000	\$36,000	100%	\$36,000	3
Tyson's Ford	Goods	FRS	\$103,000	\$20,600	100%	\$20,600	3
Lexis-Nexis of Reed Elsevier	Professional Services	CAO	\$214,980	\$42,996	100%	\$42,996	3
Laytonville Landscaping, Inc.	Goods	DPWT	\$107,298	\$21,460	100%	\$21,460	3
Trans Advantage, Inc.	Goods	FRS	\$103,000	\$20,600	100%	\$20,600	3
Principal Decision Systems Inc.	Non-Professional Services	FRS	\$82,367	\$16,473	100%	\$16,473	3
Krueger International, Inc.	Goods	DGS	\$1,000,000	\$200,000	50%	\$100,000	5
Laniado Wholesale Products	Goods	DCR	\$60,000	\$12,000	100%	\$12,000	3
Healthy Communities Institute	Professional Services	HHS	\$65,000	\$13,000	100%	\$13,000	3
Apex Environmental	Non-Professional Services	DGS	\$72,105	\$14,421	15%	\$2,163	5
Brinjac Engineering, Inc.	Professional Services	DGS	\$119,900	\$23,980	45%	\$10,791	5
Apex Environmental	Professional Services	DGS	\$10,358	\$2,072	15%	\$311	5
Kustom Signals Inc.	Non-Professional Services	POL	\$60,000	\$12,000	100%	\$12,000	3
Global Protection Acquisition	Goods	FRS	\$150,000	\$30,000	100%	\$30,000	3
Full Brite Cleaning Services	Non-Professional Services	REC	\$102,000	\$20,400	50%	\$10,200	5
Capitol Logistics, LLC	Goods	DEP	\$120,000	\$24,000	100%	\$24,000	3
Zambelli Fireworks	Professional Services	REC	\$99,000	\$19,800	100%	\$19,800	3
Douron, Inc.	Goods	DGS	\$800,000	\$160,000	100%	\$160,000	3
Apple Ford, Inc.	Goods	DGS	\$22,375	\$4,475	100%	\$4,475	3
Chesapeake Systems, Inc.	Goods	DTS	\$98,210	\$19,642	100%	\$19,642	3
Ven Tek International	Non-Professional Services	DPWT	\$165,022	\$33,004	100%	\$33,004	3
East Coast Academy	Goods	POL	\$70,000	\$14,000	100%	\$14,000	3
Guillermo O. Olivios, MD	Professional Services	HHS	\$340,080	\$68,016	100%	\$68,016	3

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June 2010 MFD Waivers For Profit - Full and Partial

<u>Contractor/Vendor</u>	<u>Category</u>	<u>Dept.</u>	<u>Contract Value</u>	<u>Amount MFD Required</u>	<u>Percent Waived</u>	<u>Amount Waived</u>	<u>Waiver Reason</u>
Jessica Brown, MD	Professional Services	HHS	\$165,888	\$33,178	100%	\$33,178	3
Looper Servicenter, Inc.	Goods	DGS	\$100,000	\$20,000	100%	\$20,000	3
SCS Engineers	Professional Services	DEP	\$18,173	\$3,635	100%	\$3,635	3
Vu a Tran	Professional Services	HHS	\$250,000	\$50,000	100%	\$50,000	3
Ennis Paint, Inc.	Goods	DPWT	\$513,938	\$102,788	100%	\$102,788	3
Elliott/Wilson Capital Trucks	Non-Professional Services	DGS	\$26,000	\$5,200	100%	\$5,200	3
Costello Construction Co. Inc.	Construction	DGS	\$98,037	\$19,607	28%	\$5,548	5
Medocracy, Inc.	Professional Services	OHR	\$13,300,000	\$2,660,000	71%	\$1,875,300	5
Turf Center, Inc.	Goods	DPWT	\$135,270	\$27,054	100%	\$27,054	3
Hertrich Fleet Services, Inc.	Goods	DGS	\$22,375	\$4,475	100%	\$4,475	3
Curtis Engine & Equipment	Non-Professional Services	DGS	\$337,301	\$67,460	100%	\$67,460	3
Krueger International, Inc.	Goods	DGS	\$950,000	\$190,000	50%	\$95,000	5
Manuel Luis Consruction	Construction	DPWT	\$3,000,000	\$600,000	54%	\$326,100	5
Manuel Luis Consruction	Construction	DPWT	\$5,500,000	\$1,100,000	28%	\$306,900	5
Siemens Energy & Automation	Professional Services	DPWT	\$229,680	\$45,936	100%	\$45,936	3
Cardinal Health 110, Inc.	Goods	HHS	\$100,000	\$20,000	100%	\$20,000	3
Sanofi-Pasteur, Inc.	Goods	HHS	\$150,000	\$30,000	100%	\$30,000	3
Cardinal Health 110, Inc.	Goods	HHS	\$110,000	\$22,000	100%	\$22,000	3
Pierce Manufacturing, Inc.	Goods	FRS	\$380,000	\$76,000	100%	\$76,000	3
Bound Tree Medical, LLC	Goods	FRS	\$1,200,000	\$240,000	100%	\$240,000	3
Identity, Inc.	Professional Services	HHS	\$473,094	\$94,619	20%	\$18,924	5
Children's Pediatricians	Professional Services	HHS	\$1,995,861	\$399,172	100%	\$399,172	3
Atlantic Tactical	Goods	POL	\$650,000	\$130,000	100%	\$130,000	3

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June 2010 MFD Waivers For Profit - Full and Partial

<u>Contractor/Vendor</u>	<u>Category</u>	<u>Dept.</u>	<u>Contract Value</u>	<u>Amount MFD Required</u>	<u>Percent Waived</u>	<u>Amount Waived</u>	<u>Waiver Reason</u>
Sander G. Genser, MD	Professional Services	HHS	\$834,000	\$166,800	100%	\$166,800	3
Paul D. Sullivan, MD	Professional Services	HHS	\$840,000	\$168,000	100%	\$168,000	3
Jorge C. Srabstein, MD	Professional Services	HHS	\$165,888	\$33,178	100%	\$33,178	3
Translations International, Inc.	Professional Services	HHS	\$21,000	\$4,200	100%	\$4,200	3
Cecelia Calhoun-Wells	Professional Services	HHS	\$128,472	\$25,694	100%	\$25,694	3
Winter Grouth, Inc.	Non-Professional Services	HHS	\$27,000	\$5,400	100%	\$5,400	3
Orient Express Delivery	Non-Professional Services	HHS	\$160,000	\$32,000	100%	\$32,000	3
Identity, Inc.	Professional Services	HHS	\$473,094	\$94,618	20%	\$18,923	5
Trebor Business	Professional Services	DLC	\$340,000	\$68,000	100%	\$68,000	3
Family Heath Center, Inc.	Professional Services	HHS	\$121,926	\$24,385	100%	\$24,385	3
Covanta Montgomery, Inc.	Non-Professional Services	DEP	\$40,775,000	\$8,155,000	95%	\$7,722,785	5
Monthly Total			\$93,872,896	\$15,547,338		\$12,865,566	

**OFFICE OF BUSINESS RELATIONS
AND COMPLIANCE**



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